

	2010 Sales		2011 Sales		Industry % Change in Sales	
	Industry		Industry		QRT 1	YTD
	QRT 1	YTD	QRT 1	YTD		
<b>Business Machines</b>						
Shredders	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	100%	100%
Copiers/fax/multifunction devices	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	100%	100%
Calculators	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	100%	100%
Presentation Products	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	100%	100%
Other	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	100%	100%
<b>Subtotal for Business Machines</b>	<b>\$ 5,400,000</b>	<b>\$ 5,400,000</b>	<b>\$ 5,400,000</b>	<b>\$ 5,400,000</b>	<b>100%</b>	<b>100%</b>

**Computer Supplies**

**Subtotal for Computer Supplies**

	2010 Sales		2011 Sales		Industry % Change in Sales	
	Industry		Industry		QRT 1	YTD
	QRT 1	YTD	QRT 1	YTD		
Storage	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	100%	100%
Computer Hardware	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	100%	100%
Computer Software	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	100%	100%
Inkjet Supplies	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	100%	100%
Toner Supplies	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	100%	100%
Computer Accessories	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	100%	100%
Other	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	\$ 1,146,787	100%	100%
<b>Subtotal for Computer Supplies</b>	<b>\$ 7,280,732</b>	<b>\$ 7,280,732</b>	<b>\$ 7,280,732</b>	<b>\$ 7,280,732</b>	<b>100%</b>	<b>100%</b>



	2010 Sales		2011 Sales		Industry % Change in Sales	
	Industry		Industry		QRT 1	YTD
	QRT 1	YTD	QRT 1	YTD		
<b>Paper Products</b>						
Envelopes	\$ 1,175,000	\$ 1,175,000	\$ 1,175,000	\$ 1,175,000	100%	100%
Fine White Commodity	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	\$ 1,275,000	100%	100%
Fine Other Technology	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	100%	100%
Pads	\$ 1,700,000	\$ 1,700,000	\$ 1,700,000	\$ 1,700,000	100%	100%
Other	\$ 1,150,000	\$ 1,150,000	\$ 1,150,000	\$ 1,150,000	100%	100%
<b>Subtotal for Paper Products</b>	<b>\$ 6,300,000</b>	<b>\$ 6,300,000</b>	<b>\$ 6,300,000</b>	<b>\$ 6,300,000</b>	<b>100%</b>	<b>100%</b>

	2010 Sales		2011 Sales		Industry % Change in Sales	
	Industry		Industry		QRT 1	YTD
	QRT 1	YTD	QRT 1	YTD		
<b>Furniture</b>						
Chairs	\$ 1,100,000	\$ 1,100,000	\$ 1,100,000	\$ 1,100,000	100%	100%
Workstations	\$ 1,100,000	\$ 1,100,000	\$ 1,100,000	\$ 1,100,000	100%	100%
File Cabinets	\$ 1,100,000	\$ 1,100,000	\$ 1,100,000	\$ 1,100,000	100%	100%
Other	\$ 1,100,000	\$ 1,100,000	\$ 1,100,000	\$ 1,100,000	100%	100%
<b>Subtotal for Furniture</b>	<b>\$ 4,400,000</b>	<b>\$ 4,400,000</b>	<b>\$ 4,400,000</b>	<b>\$ 4,400,000</b>	<b>100%</b>	<b>100%</b>

**Office Supplies**

	2010 Sales		2011 Sales		Industry % Change in Sales	
	Industry QRT 1	YTD	Industry QRT 1	YTD	QRT 1	YTD
Binders, Binder Access., Presentation cov	\$ 1,075,895	\$ 3,227,685	\$ 1,065,275	\$ 3,185,275	-1%	-1%
Filing & Storage	\$ 1,394,251	\$ 4,284,251	\$ 1,394,251	\$ 4,284,251	0%	0%
Writing	\$ 2,885,124	\$ 8,655,124	\$ 2,875,000	\$ 8,615,000	-0%	-0%
Office Essentials - non-consumables	\$ 2,428,785	\$ 7,286,785	\$ 2,428,785	\$ 7,286,785	0%	0%
Office Essentials - consumables	\$ 7,885,000	\$ 23,855,000	\$ 7,885,000	\$ 23,855,000	0%	0%
Other	\$ 1,171,301	\$ 3,517,301	\$ 1,171,301	\$ 3,517,301	0%	0%
<b>Subtotal for Office Supplies</b>	<b>\$ 18,939,357</b>	<b>\$ 58,826,357</b>	<b>\$ 18,939,357</b>	<b>\$ 58,826,357</b>	<b>0%</b>	<b>0%</b>

	2010 Sales		2011 Sales		Industry % Change in Sales	
	Industry		Industry		QRT 1	YTD
	QRT 1	YTD	QRT 1	YTD		
<b>Other</b>						
Janitorial & Sanitation	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	100%	100%
Food & Beverage	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	100%	100%
Other	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	100%	100%
<b>Subtotal for Other</b>	<b>\$ 3,000,000</b>	<b>\$ 3,000,000</b>	<b>\$ 3,000,000</b>	<b>\$ 3,000,000</b>	<b>100%</b>	<b>100%</b>

